

NEWSLETTER - 4



Erasmus+

SCHOOL PARTNERSHIPS PROJECT

READY FOR OUR LIVES

2015 – 2018



CZECH REP.



ITALY



LATVIA



LITHUANIA



SLOVENIA



PORTUGAL



TURKEY

PARTNERS

Obchodni Akademie Karvina, s.r.o
KARVINA / CZECH REPUBLIC

Istituto A. Volta
NICOSIA / ITALY

Riga Secondary Shift School N#9
RIGA / LATVIA

Kedainiai Sviesioji Gymnasium
KEDAINIAI / LITHUANIA

Srednja Ekonomsko – Poslovna Sola - Koper
KOPER / SLOVENIA

Agrupamento de Escolas Alexandre Herculano - Porto
PORTO / PORTUGAL

Özel Adalya Anadolu Lisesi
ANTALYA / TURKEY



Özel Adalya Anadolu Lisesi ANTALYA / TURKEY

September-October 2016:

We did our preparations for 3rd mobility with our five students. And then we went to Koper. Our delegation was composed from headmaster Kenan Çelik, and the teachers Seda Yılmaz, Funda Vuşlat Mackenzie and the students Gözde Subaşı, Eda Kahraman, Hatice Çakır, Emre Şıvgın, Arda Konuk and we arrived in Koper on October 5th.



The Slovenian school Srednja Ekonomskoposlovna Sola Koper was the organizer of the 3rd mobility. On Wednesday, October 5th we were welcomed by the school coordinator Natasha Jerman and Tanja Skok, and then we met with host families. They came to take students. They were really lovely.



On Thursday we gathered at school where the presentations of the Slovenian school and Slovenian educational system were presented. After them, we presented our own school, country and city.

All participants went to the Koper town hall. There was a presentation about Slovenia's history.

The host teachers and students organized a short tour of Koper for us. Before lunch, we visited Koper Regional Museum and had workshop there.

After lunch, we did the other presentations and the teachers had an evaluation meeting. We discussed about running the project, new ideas and organizational matters.

Last point of the day was common dinner in Izola for teachers. Our Students spent time with their host families.

On Friday, October 7th, first we visited to University Incubator of Primorska, and then we had a workshop on writing a business plan there. After that the entire student groups presented their work on business plans and the winners of the competition were awarded.

After presentations, we had national cuisine afternoon in the countryside near the Village of Truske. We presented our typical sweets and food. And we performed a short cultural performance with music.

On Saturday, October 8th, we had a whole day excursion to Postonjska Cave. Before we visited the cave, we had a lot of information about the business tasks connected with the run of the touristic place, about marketing ideas and business plan. After our visit, we went to a restaurant for lunch in Ljubljana. After lunch, we explored the capital city of Slovenia. We learned a lot about the town and visited historical places with our students.

On Sunday, October 9th, we were free to learn about culture, the way of life and about traditions of Slovenia. Our students spent time with their host families.

On Monday, October 10th, our students presented the results of the questionnaires on business plan. While our students were presenting, RTV Koper Capodistria came to interview the organizers, the coordinator and some students and film some parts of the presentations.



We had a seminar and workshop on the topic of bossing took place at the faculty of management of university of Primorska. Our students worked in mixed groups. And then our students did role play on the topic of bossing which we had prepared in our school.

On Tuesday, October 11th, we visited company Cimos with students. And then students went to Radio Capris. They learned about their marketing strategies. Our student Eda was interviewed. She said that it was amazing to be there. While they were visiting the Radio, we had our evaluation meeting. We discussed and planned fourth mobility which will be held in February Lithuania. We did all the tasks and activities. We had a certificate of attendance. After the ceremony, we had a farewell dinner with teachers in Piran. Our students had their last dinner with host families. After dinner, as a Turkish team, our journey started. We went to Milano with car. So we spent our time in car whole night.



On Wednesday, October 12th, the Turkish delegation departed from Milano to Turkey.

November:

After the 3rd mobility, we presented the tasks and activities, which we attended in Koper, to the students and teachers. We showed pictures and videos. Our students told their experiences to their friends and teachers. After that we informed them about the process and the 4th mobility which will be held in February in Lithuania.

December:

We had Erasmus club meeting. We had presentations about “employees and employers”. Also some students had an interview with their relatives and family friends who are employees or employers. And then they gave presentations about it. We talked about the matter of handicapped people at the job market. They have a task to research the topic for the following weeks.

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Agrupamento de Escolas Alexandre Herculano



Erasmus+



READY FOR OUR LIVES

News from the LTT meeting in Koper, Slovenia

The most recent LTT activity meeting took place in Koper, Slovenia between the 5th and 12th October. Two Portuguese students as well as two teachers participated in this mobility. The students representing our school were Ana Ferreira Oliveira and Ana Carolina Oliveira.



Both enjoyed and experienced a lot. Here's some of their best moments:

Making/ writing a business plan, presenting a business plan



Returning to Porto: Evaluation and dissemination

On returning home each of us (our team) took some time to do the evaluation of the meeting.

Then it was time to think about the dissemination. This was done in two different ways:

- dissemination at school with an exhibition and the film about the whole mobility running every day on three big screens at school
- dissemination for a larger public in the press (local newspaper).
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Exhibition at school (photo reportage)



The exhibition was prepared and placed next to the **“Erasmus + Ready For Our Lives” Corner** . As usual it was open to the public (parents, staff, students and teachers).

Another way used was the dissemination to a wider public in a local newspaper called **“O Bonfinense”**

The students expressed their thoughts and feelings about their experience in Koper. Here are their narrations:

I loved the experience of going to Slovenia, this project allowed me to meet a different environment than the one I'm used to, travel to a country I would probably never have a chance to visit, taste new foods and see things I have never seen in my country. I'm really grateful to my school and the teachers behind this project for doing such an amazing job organising everything and taking me to places I'll never forget. One of the things that allowed me to enjoy and feel comfortable on another country was my host family. They were extremely friendly, helpful, considerative and a million other things that even in my own language I can't express in words. I'm honestly very thankful to them for receiving me in their home and treating me so nicely and with so much care. They're definitely people I won't ever forget.

Ana Carolina Oliveira (Portugal)

My experience about travelling to Slovenia and taking part in the 'Ready for Our Lives mobility' really helped me to grow up. I will never forget the friendly people I met, the beautiful places and the warm “welcoming” not only from Slovenians in general, but also from my host family in particular. Their culture, the lifestyle and other things helped me to look at my city and my country in a different way. It has literally broaden my mind and I learned to accept things I was not used to. I can say it changed my lifestyle in some way, because now I am ‘opened to the world’. After this mobility something grew inside me, a wish to travel around the world. It also made me ‘see’ school in a different way. I am much more interested now. Thank you for this opportunity.

Ana Ferreira Oliveira (Portugal)

Research on the topic “employer versus employee”

Students going to Kedainiai have started doing their research on the topic “Relationship between employer and employee”. They have been preparing for the next meeting as well as to answer the questionnaire on the same topic.

Answering the questionnaire on employer / employee

The questionnaire sent by our Latvian partner was delivered to 30 students. They have already answered them and soon the results on that survey will be finished with the use of graphs so that it could be presented in a PowerPoint during the next LTT activity meeting.

Visit to job centre/ local enterprises

Students and responsible teacher have already planned visits to the job centre as well as to some local enterprises to inquire about the opportunities handicapped people have in order to succeed in the labour market. These visits will give students the input to present their work on that issue during the next meeting in Kedainiai.

Merry Christmas and a Happy New Year

To finish we at AEAH /ESAH would like to express our best wishes to every partner school and its members of a 'Merry Christmas and a Happy New Year'



Have a Merry Christmas!
And a Happy New Year!



Riga Secondary Shift School N#9



Christmas market for new enterprenewers in Riga Night Shift School N#9!

Just before Christmas holidays, students inspired by Erasmus + project, have taken part in Christmas market by doing the first steps in their small businesses. Teachers are proud of their student's courage to come up with their ideas and skills of selling products at school. This is the first try and it was successful. The money that was earned was given to the charity. Some income transferred to animal shelter (<http://patversme.lv/>), some to charity marathon "Give five" (<https://dod.pieci.lv/>).



Text by Santa Bērziņa

In November our project's team went to an advertising agency "First Design Studio" with an aim to find out employers and employees model at this business, to acknowledge sorts of an advertising, how to make an advert successfully for a business to develop. Students discovered when the company was established, what difficulties they experienced at a beginning, how important is to write a business plan. We were told what each employee is responsible for and their daily duties. What is company's confidential information, what information cannot be spilled even at an interview about the company? The owner of a company explained how important is to have good education and skills like communication and creativity.



Text by Anna Bunetova

At the beginning of December another projects excursion was organized to Parental School of Strazdmuiza, this school deals with weak eyesight or eyesight disorder students. Students who are involved in the project saw and had the possibility to see how these students study, what methodology, gadgets are used, and they even tried Braille writing system, students were given special glasses and handouts to work on. We understood that is very difficult. Also, students tried to use walking stick and use the stairs. We find out about work opportunities for physically disordered people, if a person, student shows initiative and are reliable then there is no problem of finding a job. Some jobs are subsidised by the state and students also settle down themselves, there are employers who are not willing to take people with vision disabilities, due to legislation it will cause more difficulties to dismiss this person.



Text by Inese Lapiņa-Irbe

On October 20th a Carrier Week 2016 was organised, students took part in erudition contest "Better to know! No Guess!" The aim of the contest was to provide secondary school students with necessary information about labour market law and protection aspects, when one enters in job and to prepare students to their life of work.

In this contest grades 10 AD took part. Each student had to complete a test:

- Labour law – work legislation when one enters or leaves work, leisure time at work, pay, and employees' responsibilities;
- Labour protection – mandatory health check-ups, training in a labour protection, employees duties and rights, safety signs, fire security;
- Social dialogue – trade union, labour collective agreement.

The two classes were divided into two teams; students were given task to build the biggest tower from five blank A4 paper sheets. Objectives were to unite teams and to promote social skills in the team, to find creative and unusual solutions.

Text by Anta Saleniece

On November 8th, a field, study trip was organised to "HANSA MATRIX" share holding company. The Aim was to find out what does company operate with, employers and employees relations in the company, and to gain knowledge.

Did we manage? YES



What is "HansaMatrix"?

As the company says: "Hansa Matrix is a fast-growing, high-technology company offering product design, industrialization and complete manufacturing services in data networking, Internet of Things, industrial segments and other high added value business segments. In addition to complete manufacturing services of OEM products, our company offers an ODM business model to both start-up and established companies that seek product development partnerships."



When did it begin?

Hansa Matrix opened its first manufacturing plant in June, 2001 with only seven employees. The Ventspils manufacturing plant was opened in December, 2007. Since then our company has grown substantially into one of the leading Baltic – Nordic manufacturers. We now have several product development teams and run two manufacturing plants employing over 350 people in engineering, managerial and production jobs including subcontractors.

How much do they earn?

NETO EUR 13 352 837 year 2015 and review period EUR 1 082 397.

What do we gain? Main recognitions

If you have an idea how to meet people's needs, which means that you have a potential business idea.

If you want to achieve you must study and work.

If the employee has a good working conditions, competitive salary and a motivating and friendly team, led by empathetic and knowledgeable owner, then the employee will work with high added value and will not be lazy.

In order to compete in the labor market Latvian worker must know at least three languages: Latvian, Russian, English.

"To be successful, you have to be out there, you have to hit the ground running, and if you have a good team around you and more than a fair share of luck, you might make something happen. But you certainly can't guarantee it just by following someone else's formula." – Richard Branson





Project team “Ready for our lives”

Teachers: Gitana, Rasa, Agnė, Violeta

Students: Marta, Algimanta, Mykolas, Birutė, Austė, Žyginta, Ugnė, Joris, Karolis.

Local activities:

Visiting Kedainiai Youth Job Center

Joint Stock Company „Batų namai“ („Shoes‘ House)

Disabled Society Kedainiai Division

Kedainiai Youth Job Center



The consultant Jurgita Liutkeviciene helped us to get some new data about the disabled employment situation in Lithuania, and in our city – Kedainiai. The Employers representing social enterprises that participate in helping to minimize the unemployment of people with disabilities but also in reducing social segregation can exploit the state support which was intended to assist the company in employing disabled people. Subsidy is not a loan, meaning the employer will not need to return the money that was given. Employers, who recruit disabled people, get a privilege related with salary or part of his expenses compensation. The subsidy for disabled people can be paid for 6 months, if the employment contract is signed with people who have 45%-55% working capacity. It can also be paid for an indefinite period, if the employment contract is signed with people who have 25%-40% working capacity. The duration of the financing is 12 months if it is an employed person's first job that includes the use of his qualification, or 5 months if employed person belongs to the target group.

The requirements of the employers who want to take advantage of subsidies are:

1. They cannot have a possibility of going bankrupt,
2. Cannot have liquidating company status or any unfinished contracts with the employment Office.

To the question „why are companies not interested in employing disabled people“ the most often cited answer is that the scope of the company does not suit the disabled? The second answer is that the company does not need additional workers because the scope of work is not increasing. The third answer being — the company is simply too small. Reasons for which employers do not want to employ the disabled: The disabled are not full-fledged workers and have more health issues. They cannot completely fulfill their duties. Overtimes they do not last the whole workday and have other limitations due to disability. Due to these reasons employers generally do not want to employ the disabled.

Moreover it can have additional impact on the labor costs or the quality of work. In order to encourage employers, the state is offering various support tools to aid the companies that are willing to integrate the disabled into their workforce.

Joint stock company “Batų namai“



The recruitment of disabled people is one of the most actual problems in today's world. Only 10% of the disabled are in the labour market. Are the companies disposed against them or are the disabled setting their limits? The founder of a company called “Batų namai“(Shoes' House) Žanas Maslauskas will help us answer these questions. Ž. Maslauskas is a serious person who loves his job and he is disabled himself. He suffers from diabetes since childhood,

however this disease doesn't stop or make the businessman fall apart, but motivates him to move forward. The founder of “Batų namai“ believes that everything depends upon the disabled people, on how they look at themselves, however the government should make better conditions for the disabled to get into the labour market.

-What do you think are the obstacles for disabled people of getting in the labour market (getting a job)?

-When working in a service sector the biggest hindrance is the people's attitude towards the disabled. From the employer's perspective, there's a high risk to hire the disabled, because something might happen, they might need medical assistance and then the work stops.

-What are the factors that determine little employment of disabled people?

- The disabled people's own view towards themselves. They usually think that there should be special working conditions made for them, for example, working hours should be very short, there should be more relaxation time, and working day should be adapted to how they wanted to. From the company's perspective, when hiring the disabled, it would be essential to hire two people instead of one, for risk purposes. The government should support more, there should be a different tax system, however it is quite the opposite. The people's view should be changed and maybe it'll will happen with the next generation.

- Would you, as a founder of a company, hire a disabled person or a healthy one?

- We tried, we had hired a disabled person in the past and it didn't turn out as expected for us. In general, it all depends of a disability, for instance, we can't hire a person with a bad eyesight because it is a must in our job.



- Does the difference of a disability influence the employment?

- No, it all depends on what kind of job it is. In our company even if the person will be in a wheelchair it won't matter to us.

- Does the intensity of a disability influence the employment?

- It all depends on the people. Often it is them to blame, because when they see the numbers, the level of a disability, they give up, depreciate themselves.
- **Should the company make exceptions for the disabled?**
- Yes, it should.

Disabled Society Kedainiai Division

Our little team had an interview with one speaker from Disabled Society Kedainiai Division. He told us, that it's hard to find a job when you are disabled, because any employers are aware of the perk hiring a disabled person, such as: shortening of the working day or special limitations (e.g. driving, working in specific heights or danger working zones). In our country, the disabled can try to get work in the social Enterprises, but the main problem is- there are only precious few companies, which can employ them in



all the country. So it is very hard or nearly impossible to get job in Lithuania. So many people with special needs are afraid to say or get status of disabled. For today there is no legal grounds how to solve this problem.

Our speaker believes that our new government will solve many problems including Labour Code. Moreover, we asked our interviewer, if is it hard to start a business and if he feels discrimination being disabled? Our speaker smiled and said: No, it isn't hard, disabled like any other Lithuanians, we are the same citizens, yes we have assistance from Labour Exchange, but that's all, and of course there is no discrimination at all. On the other hand, when we asked why there is so little disabled businessman, the speaker highlighted, that there are a lot more disabled people, but in general in our country citizens have problem, they are waiting for somebody to give them everything, but we don't try to earn it by yourselves, we do not strive to reach the aims.



Our School:

I.I.S. 'Alessandro Volta'- Nicosia

WHO we are:

Headmaster: Felice LIPARI

Teachers: Maria Filippa LA PORTA, Maria LA LICATA, Francesco RANDISI, Giuseppe LI VOLSI, Santina NASTRO, Antonina ZITO, Ferdinando LO CIURO, Giuseppa BLASCO.

Students: Paola CALANDRA, Gloriana GAITA, Giovanna POPOLO, Maria Stefania RUBINO, Martina BERITELLI, Simone MONTESANO, Matteo CALDARERI, Sabrina GRANATA, Veronica MIRENDA, Antonino ANELLO, Benito CALI', Michela RIZZONE, Irene CAROSIA.

Our activities:

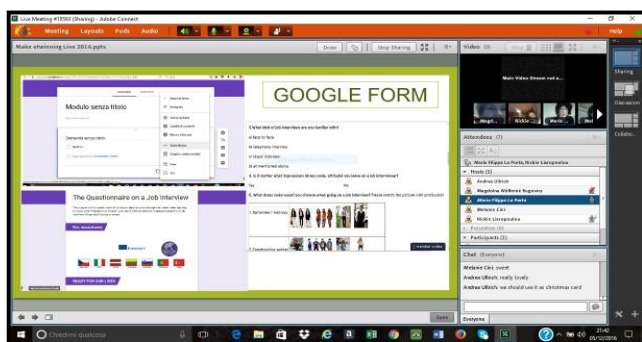
Our project meeting in Koper – Slovenia was very interesting and exciting so a great thank you to our Slovenian partners who planned everything in a very accurate way. Our headmaster Mr. Felice Lipari took part to this mobility and it was his first time in an Erasmus+ KA2 project, he was very enthusiastic and described

this experience at the teachers' and students' school assembly in this way ' Erasmus + is an experience which enriches our students, our teachers, our school, our community as a whole. It gives the opportunity to become European citizens not in words but in deeds, to create strong friendships, to improve our students' and teachers' skills and competences and to exchange good practices'.



After coming back from Koper we went on disseminating our project results, updating the school webpage and the project noticeboard at school, publishing articles on the local and regional newspapers.

We started working on the selection of the team for the next meeting. We had a Live Meeting online event on E-twinning platform with other European colleagues from Germany, Poland, Malta and Greece during which we presented our project.



In November we met Mr. Felice Pezzino who is the responsible of the local **Italian General Confederation of Labour (CGIL)** the national trade union centre formed in June 1944. It has been the most important Italian trade union since its creation together with CISL and UIL. He told us that it has a membership of over 5.5 million and is currently the biggest trade union in Europe. The three main union confederations – CGIL, CISL and UIL –divisions were initially based on political differences, although these have become less clear over time. Italy has no labour code comparable for example to the French code du travail the issues are governed by an unfathomable complex of collective agreements, pacts, workplace agreements, and laws, decrees and regulations.

The most important law is the Statuto dei Lavoratori which guarantees trade union rights and security of employment. Article 18, which has governed protection against dismissal, has been a bone of contention for

years. In Italy it has been modified reducing this protection. The future of the unions will depend, according to Mr. Pezzino, on how they integrate the new realities of work, in the sense of precarious and atypical employment, into their organizations.

The laws on collective bargaining have been reformed several times in recent years through agreements between the unions and employers' organizations.

Despite growing precarious employment there is still a strong workplace union tradition in the industrial North, whereas political objectives like fighting youth unemployment, the rights of farmers and combating the mafia are more important in the structurally weak South where some union activists were murdered by the mafia in the past.



In December we had a two-day workshop with Professor Salvatore Lo Sicco Associate chair, fashion marketing and management, luxury and fashion management at SCAD the University for Creative careers in Atlanta who introduced our students to the world of marketing.



In mid-December we were ready to visit Stock Family, perhaps the first outlet born in Sicily from a local business idea. A simple but incredible place, able to impress the clients since their arrival. Located in the heart of the region and this for over 15 years in the lovely town of Nicosia, it is among the first commercial realities to propose the revolutionary insight of the formula "outlet". For its geographical location and the

context that surrounds it, Stock Family was a creative and ambitious challenge for the province of Enna and the entire Sicilian region. The students wrote down some questions to ask the Human Resources Manager Mrs. Rosanna Riggio who welcomed us warmly. She began introducing briefly the first steps of this innovative business started about 15 years ago when Stock family was a small outlet with only 5 employees and the complete change in 2009 when the new Stock Family arrived with its 35 employees in a futuristic 1000 square metre location surrounded by greenery, an innovative and new idea to shop in a friendly and organized environment. Today Stock Family attracts a large target of clients from all over Sicily and it is a benchmark for the modern family that finds high fashion and savings, where the great designer fashion meets thrilling experience of leisure and entertainment. She explained that Stock Family is and will remain an outlet mall built around the customer's expectations, where all the best of the big fashion brands are selected and offered at the best market price possible. Customer's satisfaction is their main priority, this is why highly qualified staff, tailoring, home deliveries, personal shopper, the nursery are just some of the many services they offer to make customer feel truly "at home".

As the topic of next meeting in Lithuania is 'employer' vs 'employee' the students' questions were particularly focused on the relationship between these two categories in the workplace, on employment contract and agreement, on their employment and dismissal policy, training, probationary or refresh period. From the answers given they understood that the firm has always paid attention to the well-being of their employees respecting their rights and, as Mrs. Riggio said during our visit, 'not to work for someone but with someone keeping in mind a common goal' is the secret of success. Some of the questions were addressed to the employees as well, they were happy to answer and what they said matched perfectly with the friendly and serene working atmosphere in the firm.



The period before Christmas was a really busy time, the students attending the second year of Craft and Industrial Production/Fashion and Design, helped by the Chemistry, Economics and English teachers, simulated a firm which has produced natural soaps to be sold in the small Christmas markets for charitable purpose.



The students in the fourth and fifth year of Administration, Finance and Marketing, under the supervision of the English and Information Technology teachers, created a flyer for our project immediately uploaded on our school web page, project facebook page and it will be distributed during the parents' meetings and to the other schools of the area around Nicosia.

SEE YOU IN Kedainiai !!!!



SREDNJA EKONOMSKO-POSLOVNA ŠOLA KOPER
SECONDARY ECONOMIC AND BUSINESS SCHOOL KOPER

The project team

Teachers: Nataša Jerman, Nataša Vrčon Tratar, Tanja Skok

Students: Denis Ferhatović, Kaja Ličen, Arnisa Hohxa, Tal Omčikus, Valerija Lyubchik, Žan Štefančič, Eneja Ugrin, Vivian Kozjak, Anja Segulin, Tadej Baruca, Karin obrstar, Anastasia Reja, Luka Končarević, Almedina Zulić, Florentina Gashi, Elvisa Šehić, Elma Čajić and others.



1. THIRD PROJECT MEETING IN KOPER, SLOVENIA

The Slovenian team and school had the honour to organize and host the third project meeting of our partnership from 5th to 12th October, 2016. The working themes of the meeting were: starting a company, how to write a business plan and bossing. All the partners had worked

on the themes before coming to Slovenia and prepared presentations of their work, which they shared with the others during the meeting. We also organized a number of workshops, seminars, visits to the companies and other activities, all related to the working themes and which added to a better understanding and deepened our knowledge about the issues.

On 5th October, all the teams arrived and were welcomed by the host students and their families and Slovenian teachers.

DAY 1

On 6 October, we all gathered in the school library, then a welcome ceremony followed, our students presented Slovenian school system and two examples of business plans. Then we went on a tour of Koper and to the town hall, where Koper and its economy were presented. During the tour we also visited the Regional museum of Koper and attended a workshop Carpaccio500. After lunch all the teams carried out the presentations of their schools, hometowns and countries.



DAY 2

In the morning we visited the University Incubator of Primorska, where they presented their activities and how they help young entrepreneurs and small companies start their business. A seminar on starting a company and a workshop about writing a business plan were held as well. Students worked in mixed-nationality groups, developed one business idea and then prepared a presentation of it. Some of our students assumed the role of mentors as they had already taken part in similar workshops. All the groups came up with good business ideas and also their presentations



were interesting and well-prepared. The whole activity was also a competition and a special jury chose the best business idea and presentation. The winning group was the group who came up with the idea of a sound pen, a special pen which could help people with speech disabilities to communicate.

In the afternoon we all went to a picnic area near the village of Truške, where the National cuisine afternoon was organized. We all tasted delicious specialities from all the partner countries. Students also played various instruments and we all sang some folk songs together.

DAY 3

On Saturday we went on the excursion to Postojna Cave and to Ljubljana. In Postojna we were first met by a PR of Postojnska jama d.d., who presented the company and their marketing strategies. Then we visited the cave itself. After lunch we visited the capital of Slovenia, Ljubljana.



DAY 4

Sunday was a family day. Foreign students spent the day with their host students and families and learned about the everyday life and traditions in Slovenia. Most families took their guests on short sight-seeing trips to Piran, Izola and other nearby places.

DAY 5

On Monday, we gathered in school again and all the partners presented their presentations of the results of the survey on starting a company and then also their presentations about their work on the theme of bossing. In the morning also a TV crew from TV Koper Capodistria visited the school and prepared news coverage about our project and the meeting. After presentations we visited the Faculty of Management, where we took part in the seminar and workshop about bossing. We really enjoyed that.



DAY 6

First we visited the company Cimos d.d.. We were taken on a tour and we listened to a presentation of the company. Then the students visited a local radio station Radio Capris, where they learned about radio marketing and how a small radio station can survive, plus they also had a chance to say something in the studio.

The teachers had the evaluation meeting in school. In the afternoon a farewell ceremony took place in the school library. Teachers then visited Piran and had a goodbye dinner there, while students organized a goodbye dinner in one of the local restaurants.



On 12 October, 2016, all the teams left and we waved them goodbye. We hope that everybody had a nice time in Koper, that you learned many new things and that we all became richer people in many respects. See you in Lithuania ☺



2. PROMOTIONAL ACTIVITIES

DISSEMINATION OF THE PROJECT AND ERASMUS+ CORNER

The project meeting held in Koper was reported about in different media: on *Radio Capris*, in *ekoper*, on *TV Koper Capodistria* and on the school's webpage.

We updated the photos and information in the Erasmus+ corner at school, during the meeting itself an Erasmus+ train was created with the help of all the participating students, which can be seen on the wall in front of the school library.

The project and our activities were also presented on the School Open Day, which took place on 24 November 2016.



3. GETTING EXPERIENCE

Also in school year 2016/2017, our students set up training companies, have visited many companies around Slovenia and are taking part in various competitions. 2nd and 3rd – year students have also taken part in a special Start-up project, but we will write more about it in the next issue of our newsletter.



Our School: Obchodní akademie KARVINÁ



Who we are:

Headmistress: Slavka KRYSTOVÁ FLORKOVÁ

Teachers: Martin FROLÍK, Jiří JANÍK, Věra HELLEROVÁ

Students: Nikola MERKOVÁ, Denisa PIAČKOVÁ, Hana HODULÍKOVÁ, Adéla DESSEWFFY, Monika UHLÍKOVÁ, Kristýna ZAHATLANOVÁ, Lukáš LUKŠ, David NASTULCZYK, Ondřej PONČA, Natálie ŠIMOVÁ, Alexandr BÍLEK, Barbora ŠTĚRBOVÁ, Marek MORAVEC, Nela SMIGOVÁ, Aneta KNEISLOVÁ, Radka DEBNÁROVÁ, Valerie MATUSZKOVÁ, Dominik IVAN, Gabriela TOMKOVÁ, Sabina SUCHANKOVÁ a Kateřina LÁTOVÁ.



Our activities:

September – we made videos on bossing and racial discrimination and prepared all necessary presentations and other project work for the meeting in Koper. We also presented the project to the students of the first grade who are new at school. We showed them films from Porto and Antalya and a presentation about the aims and activities of the „Ready for our lives“ project.

October – Our team participated in the 3rd mobility in Koper (Slovenia). After arrival back we updated the project website, facebook page and informed other students and teachers about the meeting in Koper. We also continued in dissemination of the project results, updated project noticeboards at school and started working on the team for the next meeting.

November – We created our local output, the 4th e-magazine and published it on the project website and facebook. Here are the first four pages:

READY FOR OUR LIVES  

Year 2 Issue 1 www.ready-for-our-lives.webnode.cz Edition: November 2016

MEETING IN KOPER

 3RD MOBILITY IN SLOVENIA 



Business plan (p.2) **Visiting the capital (p.3)** **Bossing (p.4)**





PAGE 2 **READY FOR OUR LIVES** NOVEMBER 2016

 **Interested?** **DID YOU KNOW?**
Then join our team! The "Ready for our lives" is according to the end of the first half. In the year of 2017 we will meet in Lithuania, Italy and Latvia.

PROJECT WORK

Soon after summer holiday we created our team for the meeting in Slovenia and started to work on the topics of the 3rd meeting. We bought our flight tickets to Twitvo, arranged our transport to Koper, prepared presentations and prepared the role-play for the video.

On Wednesday 5th October in the morning we flew from Prague to Twitvo and continued by a minibus to Koper. There the host families were already waiting for the students.

The next day we showed our presentation about business plans and a quiz of the Czech Republic. We also visited the town hall where we had a meeting with one of the town representatives. And for Friday the work on business plans was scheduled.

At the weekend we learned more about Koper and also about other places in Slovenia, about history and culture.

Anyway, let's focus on the project tasks first. The topic of the Slovenian meeting was "starting a firm, making business plans". During the work a very nice tool was used, a blank form which can be found on:

www.businessmodelgeneration.com

Key partners, cost structure, key resources, key activities, value propositions, revenue streams, channels or customer relationships, these were the main topics of the work.



BUSINESS PLANS

During the meeting in Slovenia the students worked in international mixed groups on a business plan for a new product. They prepared really interesting presentations of their products and the winning team was awarded by the host school. The activity was very well prepared and even those who have never heard about how to make a business plan enjoyed the work in their groups. Hopefully some of them will start thinking about having their own company in the future.

The Czech team for the meeting in Slovenia consisted of two teachers - Martin Frelík and Vera Hellebrova and four students - Denisa Fuchsova, Matilda Uhlířová, Adela Dessewffy and Katerina Latsva.

At the meeting in Koper we

- showed our prepared presentation about business plans in the Czech Republic
- presented our role plays to the partners
- showed our role plays on bossing
- prepared some national dishes for the evening of national cuisine
- visited two companies in Koper
- learned about Slovenian education system
- had a meeting with town representatives
- learned about Slovenian culture and history
- visited the capital of Slovenia
- found new friends from foreign countries
- practised our English

Here we are in Koper!



PAGE 3 **READY FOR OUR LIVES** NOVEMBER 2016

 **Interested?** **DID YOU KNOW?**
Follow our web and facebook! Postojna cave was discovered in 1818 by Luka Čuč. anyway some archaeological parts are dated over 50,000 years back.

On Saturday we left Koper and got on the bus which took us to the first very interesting place of our whole day excursion - to Postojnska jama, the biggest Slovenian cave and the second biggest cave in Europe. First we had a lecture about marketing and generally all the business tasks related to the cave and then we went to see the cave itself. Probably each of us has already visited some cave, but this one is special, it is so large that we had to move by a small train there, not only walk. For all of us the excursion was an unforgettable experience.

After lunch we moved on to the capital of Slovenia, Ljubljana where we were first guided round the very centre of the historical part of the town and then we could explore the beauties of the town on our own. Some of us decided to stay in the centre and stroll in the streets, others enjoyed the atmosphere of the town in some small cafe, my choice was to get on a cable car and visit the castle Ljubljanski grad. The castle was built in the 13th century and there were nice exhibitions inside. From the castle walls I could see the whole town, it was really a spectacular view.

On Sunday the weather was very nice and we could enjoy the walks in Koper again. We got back to the narrow streets of the town and also have some sea by the sea. Though summer was over, for us, who do not have sea, moments spent by the sea are always special.

The cultural part of the meeting was over and on Monday we continued in our "business tasks" work.

DAY OF NATIONAL CUISINE

Every international project in special in something "Ready for our lives" combines methods of formal and non-formal education. One of the activities we do during the meetings is so called "Day of National Cuisine", a typical youth projects activity. All countries prepare and present their typical meals, snacks, sweets or drinks and the students and teachers from the other countries can taste and learn more about traditional cuisines in the partner countries. And this is a really very popular event!





PAGE 4 **READY FOR OUR LIVES** NOVEMBER 2016

EXCURSIONS



Not only students but also teachers were participating in lectures and seminars. Here we are learning about Slovenian start-ups and incubators for future entrepreneurs.

ON TV



Since the very first meeting in Portugal the participants of the "Ready for our lives" project visited several companies from various industries. We have been guided round a wine cellar, a brewery, a newspaper office, an industrial plant and now in Slovenia we continued in learning about different types of firms and companies. We visited the company "Cinco", it's where parts for car industry are made or Radio Capris where the students learned more about marketing strategies. And we could also practice our marketing skills as some of the students and teachers were interviewed not only at the Radio but also for a local TV. You can see the interviews on the project website.

WORKSHOPS ON BOSSING

Besides the topic of starting a firm and making a business plan the organizers prepared the seminar and workshop called "I am the boss!" focused on the matter of bossing in firms and companies. And it was really interesting workshop, the students learned more about their attitude and once they start their own company they will hopefully more aware about differences in being a good or bad boss, manager or leader. Good and positive work environment is one of the necessary preconditions of being successful in business.




www.ready-for-our-lives.webnode.cz

KEDAINIAI



We will soon get into the second half of our project. After international meeting in Koper, project meetings in Porto, Antalya and Koper we will meet in February in Lithuania, in the town of Kedainiai! See you soon, friends!

PUBLISHER: Martina FRELÍK

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Some of our students who participated in the meeting in Koper wrote their narration and we published everything on the project website. Here you can read how they evaluated their stay in Slovenia:

„From 5th to 12th October I was participant in project in Slovenian city named Koper. I was lucky, because it is one of the cities, which are near the sea and in Slovenia. There is just a few cities close to sea. My hosts were very kind. They were family of four - Elma - my hostess, her parents and her younger brother. I had my own room and lot of food all the time.

With this project we were at many places. On all day trip we were at capital city of Slovenia - Ljubljana, where we met Slovak people, because Slovakia and Slovenia had a football match that day.

We bought there lot of souvenirs as a magnets, snowballs made of glass, postcards and more. That day we were in the Postojnska Jama, too. It's the biggest cave in Slovenia. I was cold, but I really enjoyed it.

Of course we also had a sightseeing of Koper. We were walking along the beach. We saw the centre of Koper and we were shopping and playing a bowling with our new international friends. My favorite moment was on Friday evening when we had a National food picnic. I loved the atmosphere – everyone was eating, dancing and singing.

However no pain, no gain. The topic of the project was business plan and bossing. We were really hard-working. We were divided into several groups, which always consisted of one person from each country. And every group created a business plan and then presented their product and plans for the future. I was little bit worried because of presentation I had, but everything was okay in the end. I have many memories, experiences and knowledge, I met lot of great people, which I'll never forget and I hope one day I'll visit Koper again“.

Denisa Piačková, student of the 4th form

„I really enjoyed al lthe week. The family where I lived was sensational. They took care of me very nicely, the food was very, very good. I especially liked the trip to the cave, to Ljubljana and the dinner with international cuisine. I have never been in such a beautiful cave, for me it was a life time experience. The international dinner was absolutely luxurious, I tasted almost all the food that was there. It was all very good, although too much for me and my stomach hurt later. However, it was worth tasted that all! I liked the stay very much and I am glad I went for the meeting in Slovenia“.

Monika Uhlíková, student of the 4th form

December – We organised a dissemination activity in Karviná in the Regional Library. The event had three parts, in the first part it was attended by pupils of the Basic school U Studny in Karviná, the second part was for all the students and teachers of Obchodní akademie Karviná and the third part, in the late afternoon, it was for parents of the students. We also presented our project at the School markets in Havířov and Orlová, towns near our school. And another presentation of the run and the results of the project is planned for February 2017 for teachers of other schools in Karviná.





We also presented our project at the School markets in Havířov and Orlová which was organised by Job Centre. And another presentation of the run and the results of the project is planned for February 2017 for teachers of other schools in Karviná.





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Soon we will get into the second half of our project and **we are looking forward to meeting everybody in Kedainiai in February!**

Martin Frolík
Coordinator of the „Ready for our lives“ project